

## **Historic, Archive Document**

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# PERKINS



*Wilder Medal won by Perkins Seedlings at the American Pomological Exhibition at Boston in 1903 in competition with all North America.*



*Gold Medal won by Perkins Seedlings at the Louisiana Purchase World's Fair at St. Louis in 1903 in competition with all comers.*

## Minnesota's Best and Hardest Apple

WHEN Mr. Perkins planted his seedling orchard in 1893 he little realized that he was producing an apple that would prove of such great value to the fruit growing interests of the Northwest. Twenty-five years of trial tests have proven that the PERKINS NO. 72 is without an equal, taking color, size, quality and hardness of tree into consideration. While the Redwing has proven a wonderful apple for northern planters, far surpassing any of the older varieties of winter apples, it can be safely said, without exaggeration, that the PERKINS is far more valuable in every way. The fruit is of good size, round, red, firm and juicy and will keep until May or June. For a number of years Mr. Perkins, the originator of this apple, placed the purchase price so high that it was prohibitive for commercial propagating, but we have now purchased the right to propagate this variety and offer a limited number of trees to our customers this spring. We want as many of our friends as possible to share the benefits of this wonderful apple, consequently we will not sell more than six trees to any one customer. :: :: ::

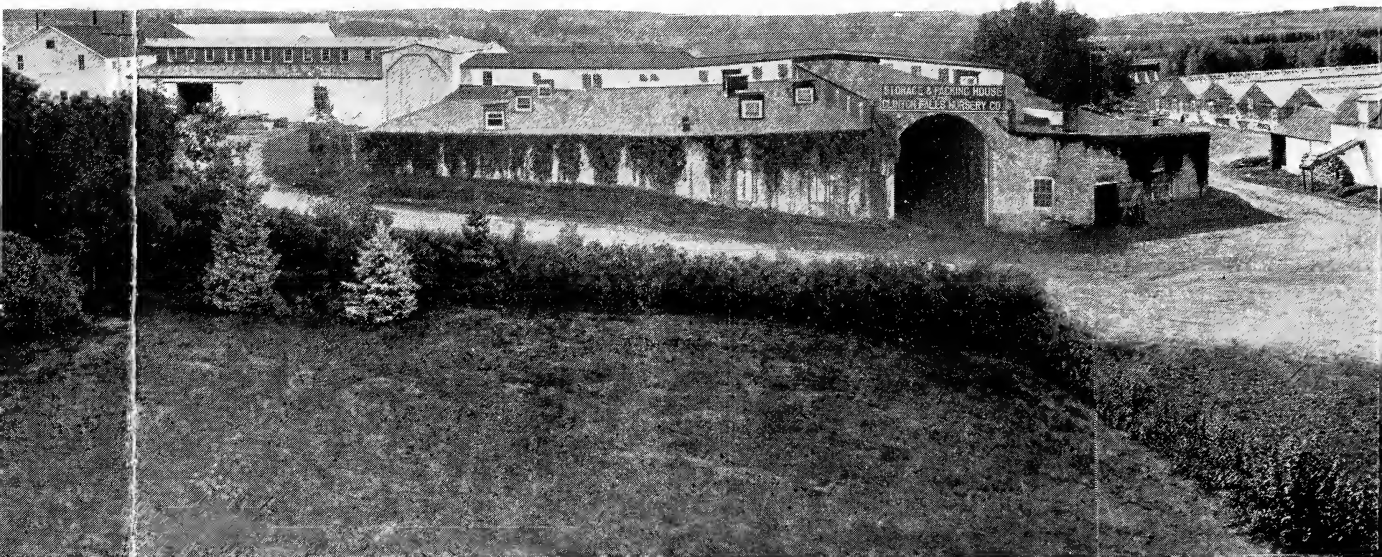
**PRICE \$2.00 EACH**

**Or Six Trees for \$10.00**

**Order your supply now before they are sold out.**

## CLINTON FALLS NURSERY CO.

Owatonna, Minnesota



Panorama View of the Clinton Falls Nursery Company's Plant Showing Office, Greenhouses, Packing

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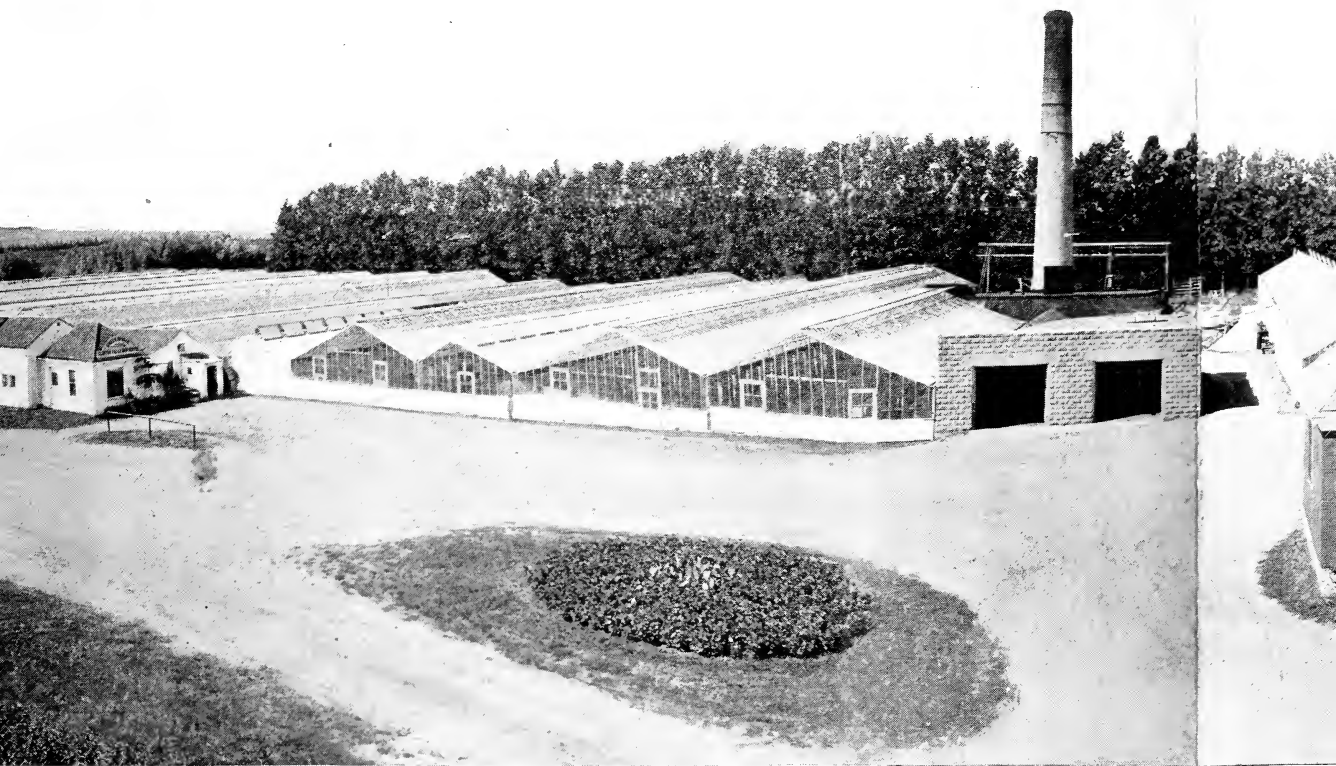
where from a small lot to a large acreage has all the fruit and berries that he needs. He doesn't have to go to the grocery or fruit store and buy fruit that is packed green and shipped long distances, thereby losing its true flavor, but can go into his garden or orchard and pick his fruit at its best. The fact that he can do this has a broader meaning than the mere value of the fruit—it means a contented people and helps to make farming a pleasure. We grow large quantities of evergreens, taking care they are transplanted sufficiently to establish the proper root system. Beautiful groves of evergreen windbreaks are not at all uncommon in Minnesota, South Dakota, Wisconsin and Iowa.

See panorama view showing our main plant which includes packing sheds, barns, greenhouses, box factory, blacksmith shops and office. Our greenhouses are among the largest west of Chicago, covering 125,000 square feet. We are in a position to furnish cut flowers, potted plants and decorations to any part of the United States on short notice.

#### OUR SEED DEPARTMENT.

Our seed department is a more recent industry. We engaged in this line upon the urgent request of hundreds of our satisfied nursery and florist customers. Naturally we should be in a position to do so, for the seed and nursery departments are so closely related that neither department is complete without the other. In taking on this new line we decided to lay the foundation of our seed department so that it would be on a par with our nursery and greenhouse business. Beginning with the knowledge that the foundation of all reliable institutions is laid broad and deep, we





g Shed, Storage Cellar, Box Factory, Blacksmith Shop. Machine Shop. Barns and Boarding House

started gathering together at a cost bordering on fancy prices, seeds adapted to the conditions of the central west. These seeds are noted for their purity and productiveness, have been tested on our large experimental grounds and those showing the greatest merit we have offered to our customers. It is fourteen years since we first engaged in this industry and we are proud to say that our satisfied customers run into the thousands. Every planter in the northwest realizes from time to time that he must change his seed in order to obtain the best results from his land. The Clinton Falls Nursery Company aims to be in a position to furnish the best seeds obtainable. We have secured the services of men skilled in this work to assist us in the undertaking. We are not only glad to hear from our pleased customers but we want to know wherein we have failed and we want to hear from any customer who has not been successful with our seeds so that the mistake, if it is a mistake, will not be made again.

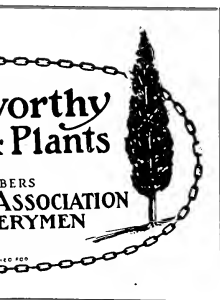
#### PURE BRED LIVE STOCK.

One of the important branches of our industry is the breeding of pure bred live stock, particularly Hereford cattle. In order to keep our land rich and productive it is necessary to use a large amount of fertilizer; this necessitates keeping a large number of cattle on each farm where our seeds and nursery stock are grown. Naturally we were anxious that this branch of industry should be in keeping with the others, and with this in mind, about eighteen years ago we purchased a pair of the best Anxiety 4th pure bred Hereford cattle that money would buy, and the following year three more females equally as good as the first were added. Later from time to time more of the best were purchased until today we have one of the best

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Panorama View of the Clinton Falls Nursery Company's Plant Showing Office, Greenhouses, Packing Shed, Storage Cellar, Box Factory, Blacksmith Shop, Machine Shop, Barns and Boarding House



FROM a small beginning twenty-two years ago, this institution has developed into one of the largest and most complete nursery and greenhouse concerns in the United States, also being among the foremost in the breeding and raising of full blooded Hereford cattle. Our seed business has also kept pace with the other industries we are engaged in. This success has been attained by furnishing the best grade of goods obtainable and by strict adherence to the broad principle of giving all patrons full value for their money—a policy laid down by its founder and president, Thomas H. Cashman. During these years our nursery has grown from a five acre plot to an acreage amounting to 1700 acres, devoted to the growing of high class nursery stock and choice seeds. On these acres are planted almost every kind of tree, shrub, plant and vine that will grow in the north central states. We are growing a large acreage of wind break trees which are eagerly sought for by the growers of the prairie states and are being more and more planted, even in sections where at one time timber stood. The propagating of apple, plum and compass cherry trees and small fruits has been the main feature of our growing department. Our customers have appreciated the fact that they could buy fruit trees and small fruits that were grown and acclimated to this country. The growing of fruits in the past has been handicapped by the fact that large quantities, in some cases practically all the trees and fruit bushes were shipped in either from the east or south. Of late the planters of this section have been having wonderful success in the fruit line. As a rule it is not grown for commercial purposes but any man who owns any

where from a small lot to a large acreage has all the fruit and berries that he needs. He doesn't have to go to the grocery or fruit store and buy fruit that is packed green and shipped long distances, thereby losing its true flavor, but can go into his garden or orchard and pick his fruit at its best. The fact that he can do this has a broader meaning than the mere value of the fruit—it means a contented people and helps to make farming a pleasure. We grow large quantities of evergreens, taking care they are transplanted sufficiently to establish the proper root system. Beautiful groves of evergreen windbreaks are not at all uncommon in Minnesota, South Dakota, Wisconsin and Iowa.

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herds of pure bred Hereford cattle in America. On page one of this leaflet you will find a photograph showing one of our farms known as the Hereford Farm No. 12, showing some of our cattle in the foreground. On this and on the second farm known as the Cashman Hereford farm No. 11, we have about two hundred head of pure bred Herefords headed by Lord Domino, No. 944,921, who was champion at the South Dakota State Fair in 1920, and Domino's Return No. 889,999, who cost us \$7,000 as a two-year-old and who is considered one of the best sons of the famous Domino. We also have choice young bulls and heifers for sale at attractive prices. In addition to Hereford cattle we have a nice start in Holstein cattle, also pure bred Belgian horses and Duroc Hogs.

It is our aim to produce the best in all departments; the best in trees, seeds and cut flowers, as well as the best in live stock; so that anyone needing a pure bred sire, either in Hereford cattle, Belgian horses or Duroc hogs along with nursery stock, seeds or cut flowers, will find them by calling on the Clinton Falls Nursery Company.

In an institution of this size we have found it not only advantageous but necessary to maintain several service departments to take care of our own repairing, manufacturing etc. In our blacksmith and machine shops, employing several men the year around, all of our horse shoeing, automobile and machinery repairing is taken care of as well as the manufacture of quack diggers and nursery machinery. A complete printing plant is also maintained in which is printed all our catalogs, circulars, pamphlets, envelopes, stationery and advertising matter.







THOMAS E. CASHMAN  
PRESIDENT



M.R. CASHMAN  
VICE PRESIDENT



J.E. CASHMAN  
TREASURER

CLINTON FALLS  
NURSERY CO.



W. H. HART  
SECRETARY



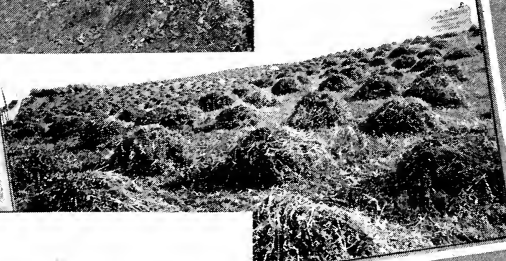
J. A. CIESZINSKI  
CASHIER



# NURSERY VIEWS



FOUR YEAR OLD  
APPLE TREES



ALFALFA  
GROWN BY  
CLINTON FALLS  
-NURSERY-CO-



NORWAY POPLAR  
ONE YEAR OLD



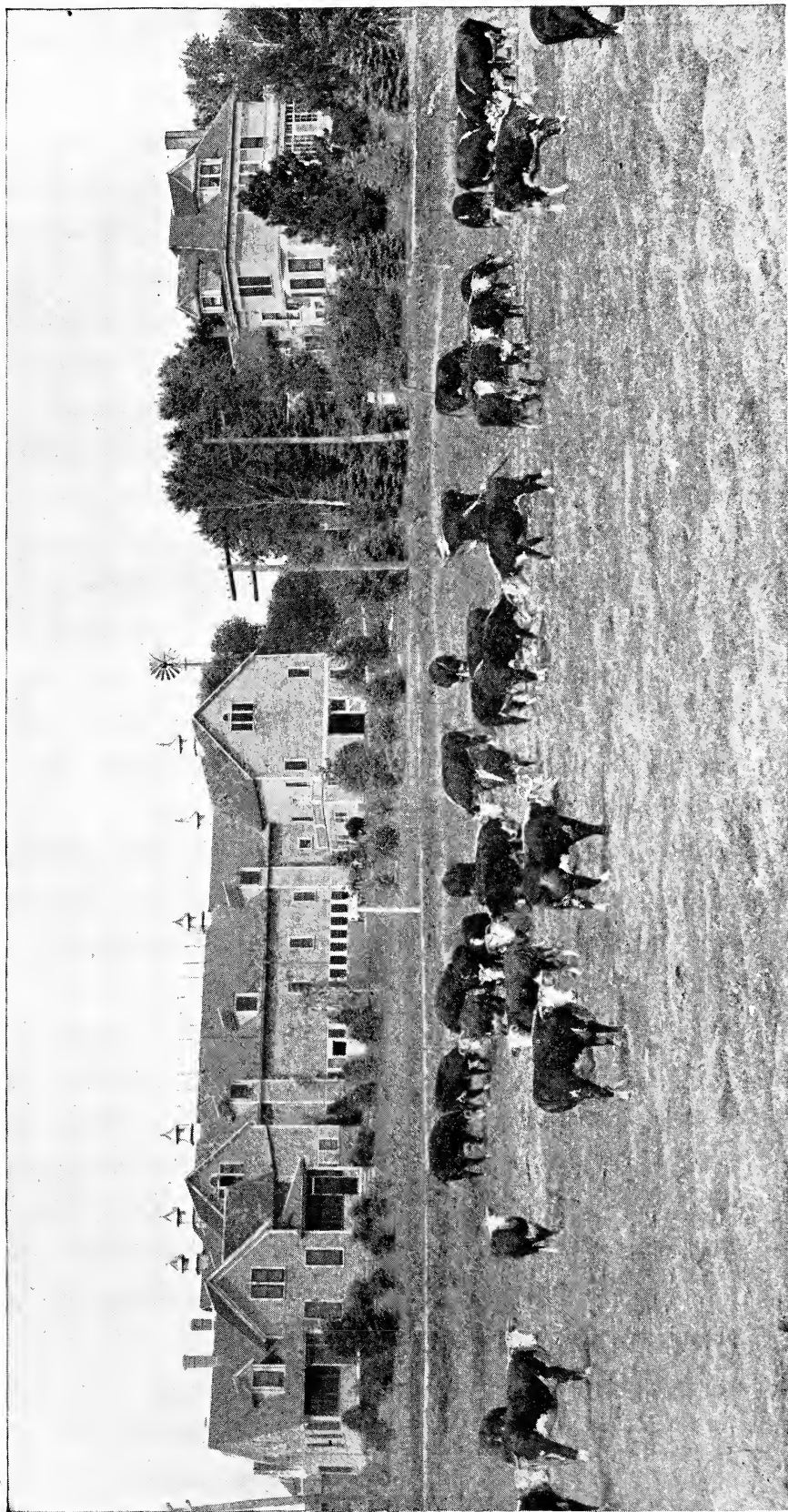
BETA GRAPES  
ONE YEAR OLD



A FIELD OF SPRUCE



THREE YEAR OLD APPLE TREES

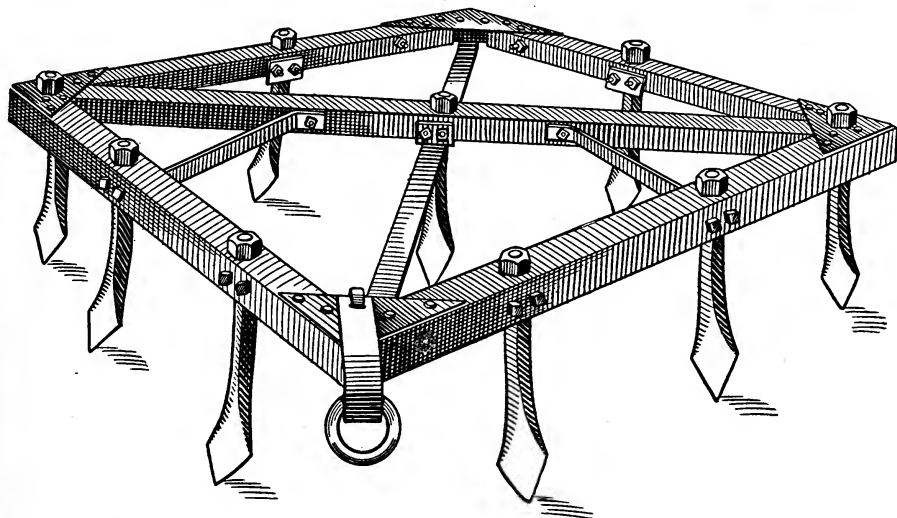


Cashman Hereford Farm No. 12 located on the Jefferson Highway one and one-half miles north of Owatonna, Minnesota

We have been breeding Hereford cattle for eighteen years, constantly adding to and improving our herd until now we not only have one of the best but one of the largest herds of purebred Herefords in the northwest. In building up this fine herd we have adhered closely to the Anxiety 4th strain through such noted sires as the famous Domino and Bonnie Brae 8th, together with the very best dams that money could buy. Our herd now comprises about two hundred purebreds headed by Lord Domino, who was Champion at the South Dakota State Fair in 1920, and Domino's Return, recently purchased for \$7,600.00.

# LISTEN FARMERS

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## Have You Tried the **TOM CASHMAN QUACK GRASS DIGGER**

**When attached to your fast moving Tractor?**

We have found that it does excellent work. Fast movement of this machine loosens the roots more thoroughly and draws them to the surface. After testing this machine out with other quack drags manufactured, we can say without successful contradiction that one operation of this machine produces better results than going over the ground several times with the best of any other machines manufactured. This is not only true in killing quack grass but in loosening up the soil for a crop. All of our land needs more cultivation and there is no machine that loosens the ground more thoroughly than does the Tom Cashman Quack Grass Digger.

This machine is a great success when drawn with horses but much more successful when drawn with a tractor as a tractor operates faster. This machine is all made of steel, manufactured in our own shops, weighs 270 pounds and is practically indestructible.

Send for our price list and free book, "*My Method of Killing Quack Grass.*" No farm equipment is complete without this machine whether you have quack grass on your farm or not.

### **Clinton Falls Nursery Company,**

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